

# WARD



## Total partnership for plant and equipment hire

### In brief

**For well over a decade Ward has worked with Total Hire and Sales for tool, plant and equipment hire supporting various projects throughout the metal recycling and waste management operations.**

As two independently run, Derbyshire based businesses, they have developed a long standing partnership based on mutual respect, shared family values and, above all, excellent service.

### The right tools for the job

With a fleet of over 120 vehicles, hundreds of skips and containers, plus plant and equipment for metal processing, recycling, sorting and managing waste, Ward has a constant requirement for tool hire and products to keep operations running.

The number one item supplied by Total are telehandlers. These are used at most sites for moving materials, loading machinery, handling and off-loading of vehicles and supporting the ELV (end of life vehicle) recycling operations.

Total also supply Ward sites with consumables ranging from cutting discs, drill bits to wood blades and anything in between, at competitive prices. These can be supplied at short notice preventing downtime and keeping machinery and tools working.

### Project partnership

Both businesses pride themselves on the friendly and honest service, with trust and great communication at its core. On the rare occasions Total can't deliver to Ward's tight timescales, Total always liaise with the team straight away and manage expectations, which is essential in such a fast-moving business. Total always do their best to deliver at short notice, often with same day delivery.

### VITAL STATISTICS

**Project:**

Partnership between local businesses

**Client:**

Total Hire and Sales

**Sectors:**

Building, construction, industrial and maintenance

**Services:**

Tools, plant and equipment hire

**Location:**

East Midlands, UK

**Contract Date:**

Ongoing

**TOTAL**  
HIRE & SALES



**WARD**

ward.com | Registration Number: 1292288 Registered office: Moira Road, Woodville, Swadlincote, Derbyshire DE11 8DG

## Case Study: Total partnership for plant and equipment hire

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“ It’s been great working with Total over the past few years. We have regular meetings to discuss prices, business requirements and future projects and the Total team manage their machinery to ensure they can fit with our growing requirements. We have a great partnership with Total with similar goals and I know if I call them at late notice they will always go the extra mile to support Ward.

”

**Daniel Haywood**  
Purchasing Manager

**WARD**

“ As two local, independent family run businesses, our staff and customers share similar values and have the same focus on delivering excellent customer service. We pride ourselves on providing a fair, honest and reliable service. Our team genuinely do whatever it takes to get our customers what they need and Ward is no exception. We’ve built a great partnership over the years which works really well and has lots of mutual benefits for both our business.

”

**Carl Tidey**  
Managing Director



### Total service offering

Total Hire has been able to supply a full range of tool and equipment hire ranging from cherry pickers, powered access equipment, spare diggers and excavators, plus many other pieces of equipment to help with various over the years, often with tight deadlines.

From groundworks, site clearances and supporting Ward's demolition and construction contracts, Total can provide the right bit of kit to help keep projects on track.

**Want to find  
out more?**

**WARD**

For details about Ward's metal recycling,  
skip hire and waste management services...

**0345 337 0000**

[enquiries@ward.com](mailto:enquiries@ward.com)  
[www.ward.com](http://www.ward.com)



For information on Total Hire and Sales' tool, plant and equipment services...

**0800 023 8993**

[enquiries@totalhireandsales.co.uk](mailto:enquiries@totalhireandsales.co.uk)  
[www.totalhireandsales.co.uk](http://www.totalhireandsales.co.uk)

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